# Condensed Income Statement For the Half Year Ended 31 January 2010

|  | Note  | Actual 2010<br>Six Months<br>NZ\$ '000 | UNAUDITED<br>Budget 2010<br>Six Months<br>NZ\$ '000 | Actual 2009<br>Six Months<br>NZ\$ '000 | AUDITED<br>Actual 2009<br>Full Year<br>NZ\$ '000 |
|--|-------|--|---|--|--|
| Revenue and Other Income                                 |       |  |   |  |  |
| Betting Turnover (including GST)                         | 1a    | 830,706                                | 797,906   | 798,786                                | 1,513,459  |
| Net Dividends (including GST)                            |       | (686,206)                              | (656,857)   | (656,189)                              | (1,244,209)                                      |
| Betting Deductions (including GST)                       | 1b    | (21,424)                               | (21,400)  | (21,167)                               | (39,888)   |
| Net Betting Revenue (excluding GST)                      |       | 123,076                                | 119,649   | 121,430                                | 229,362  |
| Interest Income  | 1c    | 1,291                                  | 1,148   | 3,124                                  | 4,749  |
| Other Income   | 1d    | 17,339                                 | 15,953  | 15,591                                 | 29,712   |
| Other Revenues   |       | 18,630                                 | 17,101  | 18,715                                 | 34,461   |
| Total Revenue and Other Income                           |       | 141,706                                | 136,750   | 140,145                                | 263,823  |
| Expenses   |       |  |   |  |  |
| Operating Expenses                                       | 2     | 70,771                                 | 69,154  | 73,105                                 | 144,731  |
| Net Return before Industry Expenditure and Distributions | 14(a) | 70,935                                 | 67,596  | 67,040                                 | 119,092  |
| Industry and On-Course Projects                          |       |  |   |  |  |
| On-Course and Other Projects Funded                      | 14b   | 1,205                                  | 890   | 1,782                                  | 3,737  |
| Industry Projects Funded                                 | 14c   |  |   | -                                      | +  |
| Total Industry and On-Course Projects                    | 14c   | 1,205                                  | 890   | 1,782                                  | 3,737  |
| Surplus available for distribution                       |       | 69,730                                 | 66,706  | 65,258                                 | 115,355  |
| Funding to the Racing Industry                           |       |  |   |  |  |
| Fixed Code Funding                                       | 14d   | 43,462                                 | 43,462  | 46,254                                 | 84,261   |
| Domestic Market Share Funding                            | 14d   | 806                                    | 2,419   | 9,520                                  | 25,430   |
| Variable Code Funding                                    | 14d   | 15,234                                 | 13,789  | 15,004                                 | 25,733   |
| Research and Integrity Funding                           | 14d   | 1,495                                  | 1,620   | 842                                    | 2,086  |
| Total Funding  | 14d   | 60,997                                 | 61,290  | 71,620                                 | 137,510  |
| Net surplus/(deficit) after Funding                      |       | 8,733                                  | 5,416   | (6,362)                                | (22,155)   |
| Surplus attributable to:                                 |       |  |   |  |  |
| New Zealand Racing Board Reserves                        |       | 8,733                                  | 5,416   | (6,362)                                | (22,155)   |
|  |       | 8,733                                  | 5,416   | (6,362)                                | (22,155)   |

# Condensed Statement of Comprehensive Income For the Half Year Ended 31 January 2010

|  | Actual 2010<br>Six Months<br>NZ\$ '000 | UNAUDITED<br>Budget 2010<br>Six Months<br>NZ\$ '000 | Actual 2009<br>Six Months<br>NZ\$ '000 | AUDITED<br>Actual 2009<br>Full Year<br>NZ\$ '000 |
|--|--|---|--|--|
| Net surplus/(deficit) after Funding<br>Other comprehensive income                | 8,733                                  | 5,416   | (6,362)                                | (22,155)   |
| Total comprehensive income   | 8,733                                  | 5,416   | (6,362)                                | (22,155)   |
| Total comprehensive income attributable to:<br>New Zealand Racing Board Reserves | 8,733<br>8,733                         | 5,416<br><b>5,416</b>                               | (6,362)<br>(6,362)                     | (22,155)<br>(22,155)                             |

# Condensed Statement of Changes in Equity For the Half Year Ended 31 January 2010

|   | General Reserves | TOTAL<br>NZ\$ '000 | Budget   |
|---|------------------|--------------------|----------|
|   | N24 000          | N25 000            | N2\$ 000 |
| Changes in equity 2009 (six months - unaudited) |                  |                    |          |
| Balance at 1 August 2008                        | 103,681          | 103,681            | 108,257  |
| Adjust Budget for Actual carried forward        |                  |                    | (4,575)  |
| Total comprehensive income for the period       | (6,362)          | (6,362)            | 511      |
| Balance at 31 January 2009                      | 97,319           | 97,319             | 104,193  |
| Changes in equity 2009 (full year - audited)    |                  |                    |          |
| Balance at 1 August 2008                        | 103,681          | 103,681            | 108,257  |
| Adjust Budget for Actual carried forward        | 1.000            | -                  | (4,575)  |
| Total comprehensive income for the year         | (22,155)         | (22,155)           | 3,955    |
| Balance at 31 July 2009                         | 81,526           | 81,526             | 107,637  |
| Changes in equity 2010 (six months - unaudited) |                  |                    |          |
| Balance at 1 August 2009                        | 81,526           | 81,526             | 107,637  |
| Adjust Budget for Actual carried forward        |                  |                    | (26,111) |
| Total comprehensive income for the period       | 8,733            | 8,733              | 5,416    |
| Balance at 31 January 2010                      | 90,259           | 90,259             | 86,942   |

# Condensed Statement of Financial Position As at 31 January 2010

|                                       | Note | Actual 2010<br>Six Months<br>NZ\$ '000 | UNAUDITED<br>Budget 2010<br>Six Months<br>NZ\$ '000 | Actual 2009<br>Six Months<br>NZ\$ '000 | AUDITED<br>Actual 2009<br>Full Year<br>NZ\$ '000 |
|---------------------------------------|------|--|---|--|--|
| Current Assets                        |      |  |   |  |  |
| Cash and Cash Equivalents             | 3    | 9,814                                  | 10,997  | 10,483                                 | 13,412   |
| Trade and Other Receivables           | 4    | 9,075                                  | 6,299   | 6,040                                  | 4,911  |
| Financial Assets                      | 5    | 43,115                                 | 39,133  | 49,859                                 | 39,130   |
| Other Assets                          | 6    | 1,675                                  | 1,717   | 1,550                                  | 1,282  |
| Total Current Assets                  |      | 63,679                                 | 58,146  | 67,932                                 | 58,735   |
| Non-Current Asssets                   |      |  |   |  |  |
| Property, Plant and Equipment         |      | 50,134                                 | 55,372  | 55,017                                 | 49,983   |
| Intangible Assets                     |      | 9,571                                  | 10,942  | 9,439                                  | 9,891  |
| Financial Assets                      | 5    | 10,386                                 | 10,275  | 6,784                                  | 10,012   |
| Total Non-Current Assets              |      | 70,091                                 | 76,589  | 71,240                                 | 69,886   |
| TOTAL ASSETS                          |      | 133,770                                | 134,735   | 139,172                                | 128,621  |
| Current Liabilities                   |      |  |   |  |  |
| Trade and Other Payables              | 7    | 20,419                                 | 19,435  | 17,500                                 | 17,937   |
| Account Betting Deposits and Vouchers |      | 13,914                                 | 12,268  | 11,895                                 | 13,262   |
| Financial Liabilities                 | 8    | 8,410                                  | 14,539  | 11,390                                 | 14,301   |
| Provisions                            | 9    | 94                                     | 894   | 94                                     | 894  |
| Total Current Liabilities             |      | 42,837                                 | 47,136  | 40,879                                 | 46,394   |
| Non-Current Liabilities               |      |  |   |  |  |
| Financial Liabilities                 | 8    | 15                                     | 15  | 379                                    | 38   |
| Provisions                            | 9    | 659                                    | 642   | 595                                    | 663  |
| Total Non-Current Liabilities         |      | 674                                    | 657   | 974                                    | 701  |
| TOTAL LIABILITIES                     |      | 43,511                                 | 47,793  | 41,853                                 | 47,095   |
| Net Assets                            |      | 90,259                                 | 86,942  | 97,319                                 | 81,526   |
| Equity                                |      |  |   |  |  |
| General Reserve                       | 13   | 90,259                                 | 86,942  | 97,319                                 | 81,526   |
|                                       |      |  |   |  |  |

The members of the New Zealand Racing Board authorise these Financial Statements for issue on 7 May 2010.

Michael Stiassny

Chairman of the New Zealand Racing Board

Warren Bell

Chairman of the Audit and Finance Committee of the New Zealand Racing Board

# Condensed Statement of Cash Flows For the Half Year Ended 31 January 2010

|            | 1   |      | Actual 2010             | UNAUDITED<br>Budget 2010 | Actual 2009             | AUDITED<br>Actual 2009 |
|------------|---|------|-------------------------|--------------------------|-------------------------|------------------------|
|            |   | Note | Six Months<br>NZ\$ '000 | Six Months<br>NZ\$ '000  | Six Months<br>NZ\$ '000 | Full Year<br>NZ\$ '000 |
| NET CASH   | FLOWS FROM OPERATING ACTIVITIES                               | Note | 1425 000                | 142.5 000                | 142\$ 000               | NZ\$ 000               |
| Inflows    |   |      |                         |                          |                         |                        |
|            | Betting turnover  |      | 830,145                 | 797,781                  | 798,661                 | 1,513,825              |
|            | Racing services income  |      | 9,117                   | 7,925                    | 8,289                   | 14,374                 |
|            | Jackpot retentions and account deposits (net)                 |      | 1,590                   | (403)                    | (508)                   | 236                    |
|            | Interest received   |      | 1,291                   | 1,148                    | 3,124                   | 4,749                  |
|            | International racing fees and other income                    |      | 8,907                   | 7,622                    | 7,649                   | 14,669                 |
|            |   |      | 851,050                 | 814,073                  | 817,215                 | 1,547,853              |
| Outflows   |   |      |                         |                          |                         |                        |
|            | Dividends paid  |      | 686,512                 | 657,022                  | 656,386                 | 1,244,643              |
|            | Fixed and domestic market share funding                       |      | 50,745                  | 45,881                   | 59,054                  | 105,433                |
|            | On-course and Industry projects                               |      | 529                     | 890                      | 745                     | 2,720                  |
|            | Variable code, research and integrity funding                 |      | 17,541                  | 15,410                   | 16,657                  | 32,050                 |
|            | Payments to suppliers   |      | 46,955                  | 49,391                   | 49,458                  | 90,785                 |
|            | Payments to employees   |      | 18,316                  | 15,973                   | 19,135                  | 37,208                 |
|            | Goods and services tax  |      | 14,798                  | 14,975                   | 14,772                  | 28,669                 |
|            | Betting duty paid   |      | 5,817                   | 5,921                    | 6,504                   | 11,401                 |
|            | Sports bodies' levies   |      | 1,609                   | 1,746                    | 1,295                   | 2,128                  |
|            |   |      | 842,822                 | 807,209                  | 824,006                 | 1,555,037              |
| Net cash p | provided by/(used in) operating activities                    | 11   | 8,228                   | 6,864                    | (6,791)                 | (7,184)                |
| CASH FLO   | DWS FROM INVESTING ACTIVITIES                                 |      |                         |                          |                         |                        |
|            | Repayment of club loans                                       |      | 15                      | 20                       | 9                       | 58                     |
|            | Repayment of short-term deposits on maturity                  |      | - 3                     | 160                      | 6,092                   | 16,902                 |
|            | Disposals of property, plant and equipment<br>and intangibles |      | 25                      | 25                       | 9                       | 9                      |
|            |   |      | 40                      | 25                       | 6,110                   | 16,969                 |
| Outflows   |   |      |                         |                          |                         |                        |
|            | Drawdowns of club loans                                       |      | 239                     | 141                      | 1,936                   | 4,700                  |
|            | Investments of short-term deposits                            |      | 4,000                   | F                        | 100                     | 1,024                  |
|            | Purchase of property, plant and equipment<br>and intangibles  |      | 7,627                   | 9,163                    | 10,365                  | 14,114                 |
|            | and intengibles   |      | 11,866                  | 9,304                    | 12,301                  | 19,838                 |
| Net cash   | provided by/(used in) investing activities                    |      | (11,826)                | (9,279)                  | (6,191)                 | (2,869)                |
| Net increa | se/(decrease) in cash and cash equivalents                    |      | (3,598)                 | (2,415)                  | (12,982)                | (10,053)               |
| Cash and   | cash equivalents at the start of the year                     |      | 13,412                  | 13,412                   | 23,465                  | 23,465                 |
|            |   |      | 9,814                   | 10,997                   | 10,483                  | 13,412                 |
|            |   |      | 3,014                   | 10,007                   | 10,400                  | 10,412                 |
| Cash and   | cash equivalents at the end of the period                     | 3    | 9,814                   | 10,997                   | 10,483                  | 13,412                 |

# New Zealand Racing Board Statement of Accounting Policies

Reporting entity

The New Zealand Racing Board is a statutory body established pursuant to the Racing Act 2003. The New Zealand Racing Board is domiciled in New Zealand, with its head office located at 106-110 Jackson Street, Petone, Wellington.

The principal objectives of the New Zealand Racing Board are:

(a) to promote the racing industry; and

(b) to facilitate and promote racing betting and sports betting; and

(c) to maximise its profits for the long-term benefit of New Zealand racing.

The financial statements are prepared in accordance with the Racing Act 2003. The Racing Act 2003 requires disclosure of budgeted amounts approved by the Board.

Statement of compliance

For the purposes of financial reporting the New Zealand Racing Board is a profit-oriented entity.

The financial statements have been prepared in accordance with Generally Accepted Accounting Practice in New Zealand ('NZ GAAP'). They comply with the New Zealand Equivalents to International Financial Reporting Standards ('NZ IFRS') and other applicable financial reporting standards as appropriate for profit-oriented entities. These financial statements comply with International Financial Reporting Standards.

These interim financial statements comply with NZ IAS 34 Interim Financial Reporting and IAS 34 Interim Financial Reporting.

Basis of preparation

These financial statements have been prepared on the basis of historical cost except where modified by the revaluation of certain non-current assets and financial instruments outlined below. Cost is based on the fair value of the consideration given in exchange for assets.

Accounting policies are selected and applied in a manner which ensures that the resulting financial information satisfies the concepts of relevance and reliability, thereby ensuring that the substance of the underlying transactions or other events is reported.

The accounting policies and computation methods set out below have been applied in preparing the financial statements for the half year ended 31 January 2010 and the information presented for both comparative periods comprising the half year ended 31 January 2009 and the full year ended 31 July 2009.

The financial statements are parent and group financial statements. The group comprises the New Zealand Racing Board and the Betting Accounts and Vouchers Trust. There is no difference between the financial statements of the group and the parent as all assets and liabilities of the trust are held by the New Zealand Racing Board.

Adoption of NZ IAS 1 Presentation of Financial Statements (revised 2007)

NZ IAS 1 Presentation of Financial Statements (revised 2007) is applicable to the New Zealand Racing Board's financial reporting from the beginning of the 2010 financial year. This standard, as revised, requires the presentation of income and expenses in a format that replaces the previous Statement of Financial Performance. In adopting the revised NZ IAS 1, the New Zealand Racing Board has chosen to present income and expense in two separate statements:

- an Income Statement containing the same financial information as previously recognised in the Statement of Financial Performance; and
- a Statement of Comprehensive Income that recognises any operational income and expense that falls within a separate category of Other Comprehensive Income (currently nil).

Key sources of estimation uncertainty

There are no key assumptions concerning the future, and other key sources of estimation uncertainty at the balance date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

Seasonality of interim operations

As many of the major racing events occur between November and February each year, Net Betting Revenue (excluding GST) is typically higher in the first half year to 31 January than in the second half year ending 31 July.

While there is some increase in Operating Expenses due to additional seasonal labour costs, the seasonal increase in Net Betting Revenue (excluding GST) causes Net Return before Industry Expenditure and Distributions to be higher in the first half year reporting period when compared with the second half year reporting period.

Significant Accounting Policies

The following significant accounting policies have been adopted in the preparation and presentation of the financial statements.

(a) Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the New Zealand Racing Board and the revenue can be reliably measured. The following specific recognition criteria must also be met before revenue is recognised:

Net Betting Revenue

Net Betting Revenue consists of resulted Turnover less Dividends paid and payable to Customers and Duty and GST payable to the Inland Revenue Department. Except where otherwise noted, Net Betting Revenue is recognised at the time the betting event takes place.

Totalisator Revenue

Totalisator Revenue is recognised at the time the betting event takes place.

Fixed Odds Betting Revenue

Revenue is recognised as the net win or loss on an event. The amounts bet on an event are recognised as a liability until the outcome of the event is determined, at which time the revenue is brought to account. Open betting positions are carried at fair market value and gains and losses arising on these positions are recognised in revenue.

International Racing Fees

International Racing Fees is income earned by the New Zealand Racing Board through the export of New Zealand racing events to international Betting Agencies. This revenue is recognised at the time that the racing event takes place.

Interest Income

Interest Income is recognised using the Effective Interest Method.

Racing Services Income

Racing Services Income refers to income the New Zealand Racing Board derives from providing oncourse race day services to racing clubs, recovered as part of the funding arrangements from the Code Bodies. This revenue is recognised at the time that the racing event take place.

Contributions towards assets

Contributions towards assets received from the Racing Code Bodies in respect of laboratory equipment purchased by the New Zealand Racing Board are recognised as deferred income over the life of the laboratory assets.

# (b) Foreign currency transactions

All foreign currency transactions during the financial year are brought to account using the exchange rate in effect at the date of the transaction. Foreign currency monetary items at reporting date are translated at the exchange rate existing at reporting date. Non-monetary assets and liabilities carried at fair value that are denominated in foreign currencies are translated at the rates prevailing at the date when the fair value was determined. Exchange differences are recognised in the statement of financial performance in the period in which they arise.

The functional and presentation currency is the New Zealand dollar.

# (c) Goods and Services Tax (GST)

The statement of financial performance and statement of cash flows are prepared on a GST exclusive basis except for betting turnover and dividends paid to customers. The GST component in betting turnover represents the GST payable on betting deductions and net betting revenue as outlined in the Racing Act 2003. All items in the statement of financial position and statement of changes in equity are stated net of GST, with the exception of trade receivables and payables which are recognised inclusive of GST.

### (d) Income Tax

The New Zealand Racing Board is exempt from income tax pursuant to section CW47 of the Income Tax Act 2007.

### (e) Inventories

Inventories, including betting slips and merchandise held for resale, are valued at the lower of cost and net realisable value, as determined on a weighted average basis. Net realisable value represents the estimated selling price less all estimated costs of completion and costs to be incurred in marketing, selling and distribution.

### (f) Financial assets

Cash and cash equivalents comprise cash on hand, cash at bank and investments with an initial term of less than three months.

Investments are recognised and derecognised on trade date where purchase or sale of an investment is under a contract whose terms require delivery of the investment within the timeframe established by the market concerned, and are initially measured at fair value, net of transaction costs.

Financial assets are classified into the following specified categories: 'held-to-maturity' and 'loans and receivables'. The classification depends on the nature and purpose of the financial assets and is determined at the time of initial recognition.

# Loans and receivables

Trade receivables, loans, and other receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in the current assets, except where maturing greater than twelve months after the balance date. These are classified as non-current assets. They are recorded at amortised cost less impairment.

### Held-to-maturity investments

Corporate bonds and certain short term deposits are classified as held-to-maturity and are stated at amortised cost using the effective interest method less impairment, with revenue recognised on an effective yield basis.

The effective interest method is a method of calculating the amortised cost of a financial asset and of allocating interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash flows over the expected life of the financial asset, or where appropriate, a shorter period to the net carrying amount of the financial asset.

# (g) Financial liabilities

### Trade and other accounts payable

Trade and other accounts payable are recognised when the New Zealand Racing Board becomes obliged to make future payments resulting from the purchase of goods and services.

# Unpaid dividends

Unpaid dividends represents the liability due to winning customers not yet claimed. Unpaid dividends are recognised at the time the betting event takes place.

### Jackpot retentions

Jackpot retentions are established in accordance with the Racing Rules pursuant to section 52 of the Racing Act 2003. Jackpot retentions comprise amounts set aside from the dividend pools of Pick6, Six Pack, First Four, Quaddies, Pools betting and some Trifectas. Funds accumulated are used exclusively for the purpose of supplementing the dividend pool on some occasions when the same form of betting is offered subsequently.

#### Other financial liabilities

Other financial liabilities are measured initially at fair value and subsequently at amortised cost.

### Recognition and measurement

Financial liabilities are initially recognised at fair value and subsequently measured at amortised cost using the effective interest rate method.

# (h) Derivative financial instruments

Derivatives are initially recognised at fair value on the date a derivative contract is entered into and are subsequently revalued to their fair value at each reporting date. The resulting gain or loss is recognised in the statement of financial performance immediately within "Other Income". The New Zealand Racing Board does not hedge account.

# Fixed Odds Betting Revenue

Fixed Odds Betting positions are considered derivative financial instruments for the purposes of financial reporting. Refer to the Revenue recognition policy for Fixed Odds Betting Revenue in (a) above.

### (i) Property, plant and equipment

Property, plant and equipment is measured at cost less accumulated depreciation and impairment.

The deemed cost for land and buildings is the valuation on the inception of the New Zealand Racing Board in 2003.

Depreciation is calculated on a straight line basis so as to allocate the cost of each asset over its expected useful life to its estimated residual value. Leasehold improvements are depreciated over the period of the lease or estimated useful life, whichever is the shorter. The estimated useful lives, residual values and depreciation method are reviewed at the end of each annual reporting period.

The current annual depreciation rates are as follows:

| Buildings and fit out (at deemed cost) | 2.5% - 10%    |
|--|---------------|
| Computer hardware                      | 14.3% - 33.3% |
| Furniture, office equipment and plant  | 10.0% - 20.0% |
| Leasehold improvements                 | 14.3% - 20.0% |
| Motor vehicles                         | 14.3% - 33.3% |
| Operations and trackside equipment     | 20.0%         |

Gains and losses on disposals are determined by comparing the proceeds with the carry amount. Any adjustment is recognised within Operating Expenses within the Statement of Financial Performance.

# (i) Leased assets

Leases are classified as finance leases wherever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

# Lessee

Assets held under finance leases are initially recognised at their fair value, or if lower, at amounts equal to the present value of the minimum lease payments, determined at the inception of the lease. The corresponding liability to the lessor is included in the statement of financial position as a finance lease obligation.

Lease payments are apportioned between finance charges and reduction in the lease obligation so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are charged directly against income, unless they are directly attributable to qualifying assets, in which case they are capitalised.

Assets under finance leases are depreciated on a straight-line basis over the estimated useful life of the asset or the lease term, which ever is shorter.

Operating lease payments are recognised as an expense on a straight-line basis over the lease term, except where another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed.

## Lease incentives

In the event that lease incentives are received to enter into operating leases, such incentives are recognised as a liability. The aggregate benefits of incentives are recognised as a reduction of rental expense on a straight-line basis, except where another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed.

# (k) Intangible assets

Broadcasting licences and software are finite-life intangible assets recorded at cost less accumulated amortisation and impairment. Amortisation is charged on a straight-line basis over their estimated useful lives. The estimated useful life and amortisation method is reviewed at the end of each annual reporting period.

The current annual amortisation rates are as follows:

Broadcasting licences 5.0% - 38.5%
Other Broadcasting Intangibles 16.7%
Software 14.3% - 33.3%

### (I) Impairment of assets

At each reporting date, the New Zealand Racing Board reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where the asset does not generate cash flows that are independent from other assets, the New Zealand Racing Board estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised in the Statement of Financial Performance immediately, unless the relevant asset is carried at fair value, in which case the impairment loss is treated as a revaluation decrease.

Where an impairment loss subsequently reverses, the carrying amount of the asset or cash-generating unit is increased to the revised estimate of its recoverable amount, but only to the extent that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (cash-generating unit) in prior years. A reversal of an

impairment loss is recognised in the Statement of Financial Performance immediately, unless the relevant asset is carried at fair value, in which case the reversal of the impairment loss is treated as a revaluation increase.

# (m) Provisions

Provisions are recognised when the New Zealand Racing Board has a present obligation as a result of a past event, the future sacrifice of economic benefits is probable, and the amount of the provision can be measured reliably.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at reporting date, taking into account the risks and uncertainties surrounding the obligation. Where a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows.

### (n) Employee benefits

Provision is made for benefits accruing to employees in respect of wages and salaries, annual leave, long service leave, and sick leave when it is probable that settlement will be required and they are capable of being measured reliably.

Provisions made in respect of employee benefits expected to be settled within 12 months, are measured at their nominal values using the remuneration rate expected to apply at the time of settlement.

Provisions made in respect of employee benefits which are not expected to be settled within 12 months are measured as the present value of the estimated future cash outflows to be made by the New Zealand Racing Board in respect of services provided by employees up to reporting date.

# (o) Netting

The movement in Jackpot Retentions and Account Deposits have been presented net in the Statement of Cash Flows as transactions are settled over a short period of time.

### (p) Consolidation

The consolidated financial statements incorporate the assets and liabilities of all entities controlled by the New Zealand Racing Board as at 31 January 2010 and the results of the operations of such entities for the year then ended. New Zealand Racing Board and such entities are together referred to as The New Zealand Racing Board in these financial statements.

Controlled entities are those entities over which the New Zealand Racing Board has the power to govern the financial and operating policies of that entity.

Controlled entities are consolidated from the date on which control is transferred to the New Zealand Racing Board. They are de-consolidated from the date that control ceases.

Balances between controlled entities including inter-entity transactions are eliminated.

### (q) Funding

Funding payments are made based on the contractual funding agreements between the New Zealand Racing Board and the Racing Codes.

# 1. Revenue

|  | Actual 2010<br>Six Months<br>NZ\$ '000 | UNAUDITED<br>Budget 2010<br>Six Months<br>NZ\$ '000 | Actual 2009<br>Six Months<br>NZ\$ '000 | AUDITED<br>Actual 2009<br>Full Year<br>NZ\$ '000 |
|--|--|---|--|--|
| Revenue from Continuing Operations:    |  |   |  |  |
| (a) Betting Turnover (including GST)   |  |   |  |  |
| Off-Course Racing - Totalisator (Tote) | 637,019                                | 623,210   | 634,630                                | 1,193,929  |
| Off-Course Racing - Fixed Odds (FOB)   | 62,175                                 | 60,900  | 50,817                                 | 96,145   |
| On-Course Racing                       | 47,195                                 | 40,670  | 47,645                                 | 81,008   |
| TOTAL RACING TURNOVER                  | 746,389                                | 724,780   | 733,092                                | 1,371,082  |
| Sports Totalisator (Tote)              | 1,105                                  | 866   | 683                                    | 2,069  |
| Sports - Fixed Odds (FOB)              | 83,212                                 | 72,260  | 65,011                                 | 140,308  |
| TOTAL SPORT TURNOVER                   | 84,317                                 | 73,126  | 65,694                                 | 142,377  |
| TOTAL BETTING TURNOVER                 | 830,706                                | 797,906   | 798,786                                | 1,513,459  |
| (b) Betting Deductions (including GST) |  |   |  |  |
| Betting Duty                           | 5,671                                  | 5,665   | 5,603                                  | 10,560   |
| Goods and Services Tax                 | 15,753                                 | 15,735  | 15,564                                 | 29,328   |
| TOTAL BETTING DEDUCTIONS               | 21,424                                 | 21,400  | 21,167                                 | 39,888   |
| (c) Interest Income                    |  |   |  |  |
| Cash and Cash Equivalents              | 183                                    | 1,013   | 983                                    | 1,139  |
| Short Term Deposits                    | 820                                    | 1 P   | 1,920                                  | 3,122  |
| Corporate Bonds                        | 131                                    |   | 34                                     | 99   |
| Other Loans and Receivables            | 157                                    | 135   | 187                                    | 389  |
| TOTAL INTEREST INCOME                  | 1,291                                  | 1,148   | 3,124                                  | 4,749  |
| (d) Other Income                       |  |   |  |  |
| Racing Services Income                 | 7,842                                  | 7,925   | 7,554                                  | 14,374   |
| International Racing Fees              | 6,366                                  | 5,481   | 5,694                                  | 10,391   |
| Other                                  | 3,131                                  | 2,547   | 2,343                                  | 4,947  |
| TOTAL OTHER INCOME                     | 17,339                                 | 15,953  | 15,591                                 | 29,712   |
|  |  |   |  |  |

| 2. Operating Ex | penses |
|-----------------|--------|
|-----------------|--------|

| 2. Operating Expenses                                      | Actual 2010<br>Six Months<br>NZ\$ '000 | UNAUDITED<br>Budget 2010<br>Six Months<br>NZ\$ '000 | Actual 2009<br>Six Months<br>NZ\$ '000 | AUDITED<br>Actual 2009<br>Full Year<br>NZ\$ '000 |
|--|--|---|--|--|
| (a) Operating Expenses includes the following items:       |  |   |  |  |
| Amortisation Expense                                       | 1,906                                  | 2,471   | 2,114                                  | 4,083  |
| Auditor's Remuneration                                     |  |   |  |  |
| - Auditing Services  | 38                                     | 38  | 50                                     | 77   |
| Bad Debts Written Off                                      |  |   | 10                                     | 49   |
| Board Members' Remuneration and Expenses                   | 158                                    | 170   | 187                                    | 354  |
| Broadcasting Expenses                                      | 3,788                                  | 3,573   | 3,672                                  | 7,395  |
| Communications Expenses                                    | 3,438                                  | 3,671   | 3,836                                  | 7,613  |
| Depreciation Expense                                       | 5,789                                  | 6,010   | 5,517                                  | 11,688   |
| Employee Expenses  | 18,081                                 | 16,963  | 18,893                                 | 37,929   |
| Finance Costs  | 13                                     | 15  | 13                                     | 30   |
| Form Guide Production and Marketing Expenses               | 2,583                                  | 2,966   | 3,123                                  | 5,628  |
| Insurance  | 460                                    | 557   | 545                                    | 1,062  |
| Net Movement in Provision for Doubtful Debts               | 87                                     |   | (18)                                   | (57)   |
| Overseas Racing Rights                                     | 9,128                                  | 8,810   | 8,619                                  | 16,533   |
| Problem Gambling Levy and Expenses                         | 846                                    | 799   | 825                                    | 1,570  |
| Property and Equipment Leases                              | 2,344                                  | 2,380   | 2,376                                  | 4,750  |
| Restructuring Costs  | 14                                     |   | 108                                    | 1,017  |
| Retail and Internet Fees                                   | 12,400                                 | 12,996  | 13,987                                 | 26,369   |
| Sporting Body Levies                                       | 1,325                                  | 1,106   | 1,016                                  | 2,261  |
| Other Expenses   | 8,441                                  | 6,599   | 8,186                                  | 16,203   |
| (b) Surplus has been arrived at after (crediting)/charging | ng the following gains a               | nd losses   |  |  |
| (Gain)/Loss on Disposal of                                 |  |   |  |  |
| Property, Plant & Equipment                                | (22)                                   | -   | 13                                     | 179  |
| Net Foreign Exchange (Gains)/Losses                        | (46)                                   | 30  | 33                                     | (2)  |
| TOTAL OPERATING EXPENSES                                   | 70,771                                 | 69,154  | 73,105                                 | 144,731  |

# 3. Cash and Cash Equivalents

|   | Actual 2010<br>Six Months<br>NZ\$ '000 | UNAUDITED<br>Budget 2010<br>Six Months<br>NZ\$ '000 | Actual 2009<br>Six Months<br>NZ\$ '000 | AUDITED<br>Actual 2009<br>Full Year<br>NZ\$ '000 |
|---|--|---|--|--|
| Foreign Curency Bank Accounts             | 1,068                                  | 255   | 59                                     | 255  |
| Foreign Currency Betting Accounts         | 380                                    | 482   | 324                                    | 482  |
| NZ Dollar Bank Accounts and Call Deposits | 8,366                                  | 10,260  | 10,100                                 | 12,675   |
| TOTAL CASH AND CASH EQUIVALENTS           | 9,814                                  | 10,997  | 10,483                                 | 13,412   |

# 4. Trade and Other Receivables

|                                   | Actual 2010<br>Six Months<br>NZ\$ '000 | UNAUDITED<br>Budget 2010<br>Six Months<br>NZ\$ '000 | Actual 2009<br>Six Months<br>NZ\$ '000 | AUDITED<br>Actual 2009<br>Full Year<br>NZ\$ '000 |
|-----------------------------------|--|---|--|--|
| Trade and Sundry Receivables      | 9,168                                  | 6,299   | 6,084                                  | 4,917  |
| Allowance for Doubtful Debts      | (93)                                   | ×.4*  | (44)                                   | (6)  |
| TOTAL TRADE AND OTHER RECEIVABLES | 9,075                                  | 6,299   | 6,040                                  | 4,911  |

#### 5. Financial Assets

|   | Actual 2010<br>Six Months<br>NZ\$ '000 | UNAUDITED<br>Budget 2010<br>Six Months<br>NZ\$ '000 | Actual 2009<br>Six Months<br>NZ\$ '000 | AUDITED<br>Actual 2009<br>Full Year<br>NZ\$ '000 |
|---|--|---|--|--|
| Classified as Held to Maturity                        |  |   |  |  |
| Short Term Deposits                                   | 43,000                                 | 39,000  | 45,795                                 | 39,000   |
| Corporate Bonds                                       | 2,020                                  | 2,020   | 5,011                                  | 2,020  |
| Classified as Loans and Receivables at Amortised Cost |  |   |  |  |
| Advances to Clubs 10                                  | 8,481                                  | 8,388   | 5,837                                  | 8,122  |
| TOTAL FINANCIAL ASSETS                                | 53,501                                 | 49,408  | 56,643                                 | 49,142   |
| Disclosed as:   |  |   |  |  |
| Current   | 43,115                                 | 39,133  | 49,859                                 | 39,130   |
| Non-Current   | 10,386                                 | 10,275  | 6,784                                  | 10,012   |
| TOTAL FINANCIAL ASSETS                                | 53,501                                 | 49,408  | 56,643                                 | 49,142   |

\$20,000,000 is held in Trust to cover the amounts owing to customers for account deposits and unpresented betting vouchers (31 January 2009: \$14,000,000). The balance of these items as at 31 January 2010 was \$13,914,117 (31 January 2009: \$11,894,759).

#### 6. Other Assets

|                    | Actual 2010<br>Six Months<br>NZ\$ '000 | UNAUDITED<br>Budget 2010<br>Six Months<br>NZ\$ '000 | Actual 2009<br>Six Months<br>NZ\$ '000 | AUDITED<br>Actual 2009<br>Full Year<br>NZ\$ '000 |
|--------------------|--|---|--|--|
| Prepayments        | 1,402                                  | 1,442   | 1,311                                  | 1,007  |
| Inventory*         | 273                                    | 275   | 239                                    | 275  |
| TOTAL OTHER ASSETS | 1,675                                  | 1,717   | 1,550                                  | 1,282  |

<sup>\*</sup> Inventory is carried at cost.

### 7. Trade and Other Payables

|   | Actual 2010<br>Six Months<br>NZ\$ '000 | UNAUDITED<br>Budget 2010<br>Six Months<br>NZ\$ '000 | Actual 2009<br>Six Months<br>NZ\$ '000 | AUDITED<br>Actual 2009<br>Full Year<br>NZ\$ '000 |
|---|--|---|--|--|
| Employee Entitlements                   | 2,970                                  | 3,069   | 3,033                                  | 3,263  |
| Amounts Payable to Board Members        | 44                                     | 48  | 53                                     | 48   |
| Trade Payables and Accruals             | 13,426                                 | 12,124  | 10,518                                 | 10,548   |
| Taxes Payable                           | 3,175                                  | 2,954   | 2,990                                  | 2,697  |
| Deferred Revenue (Pre-sales)            | 594                                    | 1,030   | 664                                    | 1,155  |
| Contribution to Asssets by Racing Codes | 210                                    | 210   | 242                                    | 226  |
| TOTAL TRADE AND OTHER PAYABLES          | 20,419                                 | 19,435  | 17,500                                 | 17,937   |

No interest is charged on the trade payables unless the amounts payable fall overdue, at the discretion of the vendor. The New Zealand Racing Board has financial risk management policies in place to ensure that all payables are paid within the credit timeframe.

The Employee Entitlements figure from Note 9 Other Liabilities in the 2009 unaudited half year financial statements (\$3,414,000) has been reclassified in this report consistent with its presentation in the 2009 year end accounts. This reclassification resulted in \$3,033,000 moving to Note 7 and provision numbers of sick leave (\$94,000) and long service leave \$287,000 remaining in Note 9 Provisions.

The 2009 unaudited half year comparative of \$242,000 for Contribution to assets by racing codes has also been reclassified in its entirety to Note 7 Trade and Other Payables. In the 2009 unaudited half year financial statements, this amount was reported in Note 9 Other Liabilities.

# 8. Financial Liabilities

|                             | Note | Actual 2010<br>Six Months<br>NZ\$ '000 | UNAUDITED<br>Budget 2010<br>Six Months<br>NZ\$ '000 | Actual 2009<br>Six Months<br>NZ\$ '000 | AUDITED<br>Actual 2009<br>Full Year<br>NZ\$ '000 |
|-----------------------------|------|--|---|--|--|
| Canwest Radio Liability     |      | 142                                    | 142   | 806                                    | 492  |
| Code Liability              | 12   | 1,707                                  | 8,184   | 4,647                                  | 8,184  |
| Unpaid Dividends            |      | 4,515                                  | 4,109   | 4,017                                  | 3,518  |
| Jackpot Retentions          |      | 1,997                                  | 2,055   | 2,179                                  | 2,054  |
| Finance Leases              |      | 64                                     | 64  | 120                                    | 91   |
| TOTAL FINANCIAL LIABILITIES |      | 8,425                                  | 14,554  | 11,769                                 | 14,339   |
| Disclosed as:               |      |  |   |  |  |
| Current                     |      | 8,410                                  | 14,539  | 11,390                                 | 14,301   |
| Non-Current                 |      | 15                                     | 15  | 379                                    | 38   |
| TOTAL FINANCIAL LIABILITIES |      | 8,425                                  | 14,554  | 11,769                                 | 14,339   |

#### 9. Provisions

| 3.110VISIONS                 | Actual 2010<br>Six Months<br>NZ\$ '000 | UNAUDITED<br>Budget 2010<br>Six Months<br>NZ\$ '000 | Actual 2009<br>Six Months<br>NZ\$ '000 | AUDITED<br>Actual 2009<br>Full Year<br>NZ\$ '000 |
|------------------------------|--|---|--|--|
| Make Good Provisions*        | 396                                    | 362   | 308                                    | 361  |
| Long Service Leave Provision | 263                                    | 280   | 287                                    | 302  |
| Sick Leave Provision         | 94                                     | 94  | 94                                     | 94   |
| Restructuring Provision      | -                                      | 800   | 4                                      | 800  |
| TOTAL PROVISIONS             | 753                                    | 1,536   | 689                                    | 1,557  |
| Disclosed as:                |  |   |  |  |
| Current                      | 94                                     | 894   | 94                                     | 894  |
| Non-Current                  | 659                                    | 642   | 595                                    | 663  |
| TOTAL PROVISIONS             | 753                                    | 1,536   | 689                                    | 1,557  |

<sup>\*</sup> The movement in the Make Good Provision represents the recalculation of the liability for costs on the exit of leasehold property. The calculation is periodically updated to include the make good costs experienced over the current reporting period.

The Employee Entitlements figure from Note 9 Other Liabilities in the 2009 unaudited half year financial statements (\$3,414,000) has been reclassified in this report consistent with its presentation in the 2009 year end accounts. This reclassification resulted in \$3,033,000 moving to Note 7 and provision numbers of sick leave (\$94,000) and long service leave \$287,000 remaining in Note 9 Provisions.

#### 10. Loans and Advances to Clubs and Codes

|  | Actual 2010<br>Six Months<br>NZ\$ '000 | UNAUDITED<br>Budget 2010<br>Six Months<br>NZ\$ '000 | Actual 2009<br>Six Months<br>NZ\$ '000 | AUDITED<br>Actual 2009<br>Full Year<br>NZ\$ '000 |
|--|--|---|--|--|
| New Zealand Greyhound Racing Association     | 496                                    | 576   | 660                                    | 554  |
| New Zealand Metropolitan Trotting Club (Inc) | 5,334                                  | 5,309   | 5,005                                  | 5,169  |
| RACE Inc                                     | 2,498                                  | 2,351   | -                                      | 2,250  |
| Wanganui Greyhound Racing Club               | 101                                    | 101   | 134                                    | 99   |
| Whangarei Racing Club Inc                    | 52                                     | 51  | 38                                     | 50   |
| TOTAL LOANS AND ADVANCES TO CLUBS AND CODES  | 8,481                                  | 8,388   | 5,837                                  | 8,122  |
| Disclosed as;                                |  |   |  |  |
| Current                                      | 115                                    | 133   | 49                                     | 130  |
| Non-Current                                  | 8,366                                  | 8,255   | 5,788                                  | 7,992  |
| TOTAL LOANS AND ADVANCES TO CLUBS AND CODES  | 8,481                                  | 8,388   | 5,837                                  | 8,122  |

The amounts outlined above reflect the outstanding amounts, including any capitalised or accrued interest at reporting date. These amounts are net of any fair value adjustments and do not represent the cash amounts owing under these agreements.

The interest rates on outstanding loans at reporting date are as follows:

|  | Intere | est rate | Rate Type |
|--|--------|----------|-----------|
|  | 2010   | 2009     |           |
| New Zealand Greyhound Racing Association     | 5.00%  | 5.00%    | Fixed     |
| New Zealand Metropolitan Trotting Club (Inc) | 2.88%  | 3.25%    | Variable  |
| RACE Inc                                     | 3.50%  | 3.50%    | Variable  |
| /anganui Greyhound Racing Club               | 4.00%  | 4.00%    | Fixed     |
| Vhangarei Racing Club Inc                    | 2.88%  | 3.25%    | Variable  |
|  |        |          |           |

Loan approval amounts have remained constant at the existing levels throughout the reporting period.

# Collateral

The outstanding balances of the loans granted by the New Zealand Racing Board are secured and repayable in cash.

The New Zealand Metropolitan Trotting Club loan is secured by a General Security Agreement and mortgage over all the assets of New Zealand Metropolitan Trotting Club (Inc) and Addington Raceway Ltd. The total value of these assets per the Annual Report of the New Zealand Metropolitan Trotting Club (Inc) for the year ended 31 July 2009 was \$56.8 million (31 July 2008: \$47.5 million).

The New Zealand Racing Board has a charge over the assets of Racing at Awapuni, Otaki and Trentham Combined Enterprise Incorporated (RACE Inc) and its subsidiary racing clubs. The New Zealand Racing Board is second in the order of priority over these assets to the Bank of New Zealand, which has a first priority charge up to a value of \$9.2 million. The combined value of RACE Inc's assets over which the New Zealand Racing Board holds a charge as at 31 July 2009 was \$36.1 million.

The Wanganui Greyhound Racing Club loan is secured by a Deed of Guarantee under which the New Zealand Greyhound Racing Association acts as guarantor.

The Whangarei Racing Club Incorporated loan is secured by a Deed of Guarantee under which New Zealand Thoroughbred Racing Incorporated acts as guarantor.

11. Reconciliation of Net Surplus to Net Cash Flows From Operating Activities

|  | Actual 2010<br>Six Months<br>NZ\$ '000 | UNAUDITED<br>Budget 2010<br>Six Months<br>NZ\$ '000 | Actual 2009<br>Six Months<br>NZ\$ '000 | AUDITED<br>Actual 2009<br>Full Year<br>NZ\$ '000 |
|--|--|---|--|--|
| Net surplus/(deficit) after Funding  | 8,733                                  | 5,416   | (6,362)                                | (22,155)   |
| Non-Cash Items:  |  |   |  |  |
| Depreciation Expense   | 5,789                                  | 6,010   | 5,517                                  | 11,688   |
| Amortisation Expense   | 1,906                                  | 2,471   | 2,114                                  | 4,083  |
| Net Finance Costs  | 13                                     | 15  | 13                                     | 30   |
| Foreign Exchange (Gain)/Loss   | (46)                                   | 30  | 33                                     | (2)  |
| Doubtful Debts Written Off/(Recovered)   | 87                                     |   | (8)                                    | (7)  |
| Net (Gain)/Loss on Sale of Property, Plant & Equipment   | (22)                                   | 7   | 13                                     | 179  |
| Fair Value (Gain)/Loss on Financial Assets/Liabilities   | 136                                    | 124   | 225                                    | 785  |
| Other Non-Cash Items   | (225)                                  | (239)   | 28                                     | (45)   |
|  | 7,638                                  | 8,411   | 7,935                                  | 16,711   |
| Movement in Assets:  |  |   |  |  |
| (Increase)/decrease in Trade & Other Receivables   | (4,164)                                | (1,391)   | (1,425)                                | (311)  |
| (Increase)/decrease in Inventories   | 2                                      |   | 64                                     | 28   |
| (Increase)/decrease in Other Assets  | (395)                                  | (431)   | (435)                                  | (132)  |
|  | (4,557)                                | (1,822)   | (1,796)                                | (415)  |
| Movement in Liabilities:   |  |   |  |  |
| Increase/(decrease) in Trade Payables & Accruals   | 2,518                                  | 1,221   | (1,001)                                | (1,006)  |
| Increase/(decrease) in Unpaid Dividends  | 997                                    | 591   | 590                                    | 92   |
| Increase/(decrease) in Account Betting Deposits and Vouchers   | 652                                    | (993)   | (993)                                  | 373  |
| Increase/(decrease) in Jackpot Retentions  | (57)                                   | (215)   | (105)                                  | (230)  |
| Increase/(decrease) in Employee Entitlements   | (1,132)                                | 257   | (904)                                  | (661)  |
| Increase/(decrease) in Taxes Payable   | 478                                    | (5,837)   | (356)                                  | (649)  |
| Increase/(decrease) in Code Liability  | (6,477)                                | (125)   | (3,279)                                | 258  |
| Increase/(decrease) in Deferred Revenue  | (561)                                  |   | (125)                                  | 366  |
| Increase/(decrease) in Other Liabilities   | (4)                                    | (40)  | (395)                                  | 132  |
| Company of the Compan | (3,586)                                | (5,141)   | (6,568)                                | (1,325)  |
| Net Cash provided by/(used in) Operating Activities  | 8,228                                  | 6,864   | (6,791)                                | (7,184)  |

#### 12. Related Parties

# Funding transactions with racing codes

For the 2009/10 season, the New Zealand Racing Board agreed to bulk fund the racing codes to a maximum value of \$117.7 million. This funding includes a variable component between codes based on export commissions, fixed odds and on-course turnover and current season market share. Further detail on funding is outlined in Note 14.

In addition to this a special funding distribution of \$6.0 million for the 2009/10 season was announced on 20 January 2010.

|  | UNAUE                                  | DITED                                  | AUDITED                               |
|--|--|--|---------------------------------------|
| Funding<br>ENTITY                        | Actual 2010<br>Six Months<br>NZ\$ '000 | Actual 2009<br>Six Months<br>NZ\$ '000 | Actual 2009<br>Full Year<br>NZ\$ '000 |
| New Zealand Greyhound Racing Association | 7,030                                  | 8,287                                  | 17,009                                |
| Harness Racing New Zealand               | 18,065                                 | 21,892                                 | 42,462                                |
| New Zealand Thoroughbred Racing          | 34,843                                 | 40,971                                 | 75,953                                |
| Other funding                            | 1,052                                  | 470                                    | 2,086                                 |
| Total Funding                            | 60,990                                 | 71,620                                 | 137,510                               |
| Code Liability ENTITY                    |  |  |                                       |
| New Zealand Greyhound Racing Association | 902                                    | 1,422                                  | 2,225                                 |
| Harness Racing New Zealand               | 1,394                                  | 2,259                                  | 2,735                                 |
| New Zealand Thoroughbred Racing          | (589)                                  | 966                                    | 3,224                                 |
| Total Code Liability                     | 1,707                                  | 4,647                                  | 8,184                                 |

# Other transactions with racing codes and racing clubs

In addition to funding transactions, the New Zealand Racing Board has numerous transactions with the racing codes and racing clubs. It is not practical to disclose all transactions with codes and clubs. Outlined below are the material transactions outside of the funding policies.

|  |  | UNAUE                                  | DITED                                  | AUDITED                               |
|--|--|--|--|---------------------------------------|
| Transactions                               |  | Actual 2010<br>Six Months<br>NZ\$ '000 | Actual 2009<br>Six Months<br>NZ\$ '000 | Actual 2009<br>Full Year<br>NZ\$ '000 |
| ENTITY                                     | TRANSACTION  |  |  |                                       |
| New Zealand Greyhound Racing Association   | On-course venue services,<br>trackside operations and<br>radio recoveries                            | 1,363                                  | 1,384                                  | 2,748                                 |
|  | Loan for the construction of<br>an artificial racing surface at<br>Manawatu Greyhound<br>Racing Club | (66)                                   | 1                                      | -                                     |
| Harness Racing New Zealand                 | On-course venue services,<br>trackside operations and<br>radio recoveries                            | 2,555                                  | 2,437                                  | 4,682                                 |
| New Zealand Thoroughbred Racing            | On-course venue services,<br>trackside operations and<br>radio recoveries                            | 3,919                                  | 3,687                                  | 6,874                                 |
| New Zealand Metropolitan Racing Club (Inc) | Loan for construction of<br>stables at Addington<br>Raceway  |  | 1,838                                  | 1,838                                 |
| RACE Inc                                   | Working Capital facility   | 165                                    | A.                                     | 2,710                                 |
| Whangarei Racing Club Incorporated         | Loan for racetrack development at Ruakaka Racecourse   |  | 42                                     | 53                                    |
|  |  |  |  |                                       |

# 12. Related Parties (continued)

Balances outstanding

| Balances on Loans to Clubs and Codes |             | Six Months<br>NZ\$ '000 | Six Months<br>NZ\$ '000 |
|--------------------------------------|-------------|-------------------------|-------------------------|
| ENTITY                               | TRANSACTION |                         |                         |

| Balances on Loans to Clubs and Codes       |   | NZ\$ '000 | NZ\$ '000 | NZ\$ '000 |
|--|---|-----------|-----------|-----------|
| ENTITY                                     | TRANSACTION   |           |           |           |
| New Zealand Greyhound Racing Association   | On-course venue services, trackside operations and radio recoveries                     | 53        | 1         | 1-        |
|  | Loan for construction of an artificial racing surface at Manawatu Greyhound Racing Club | 604       | 660       | 687       |
| Harness Racing New Zealand                 | On-course venue services,<br>trackside operations and<br>radio recoveries               | 5         | 9         | 7         |
| New Zealand Thoroughbred Racing            | On-course venue services,<br>trackside operations and<br>radio recoveries               | 4         | 4         | •         |
| New Zealand Metropolitan Racing Club (Inc) | Loan for construction of<br>stables at Addington<br>Raceway                             | 5,885     | 5,700     | 5,811     |
| RACE Inc                                   | Working Capital facility  | 2,960     | (-1       | 2,744     |
| Whangarei Racing Club Incorporated         | Loan for racetrack<br>development at Ruakaka<br>Racecourse                              | 55        | 42        | 54        |

The transaction value of loans to clubs and codes outlined above represents the cash amounts drawn under each facility. The balance outstanding includes amounts drawn plus any capitalised or accrued interest at reporting date. Further details of loans and advances to related parties are outlined in Note 10.

### Compensation of key personnel

The remuneration of Board members and key management personnel during the year was as follows:

| UNAUI                                  | DITED                                  | AUDITED                               |
|--|--|---------------------------------------|
| Actual 2010<br>Six Months<br>NZ\$ '000 | Actual 2009<br>Six Months<br>NZ\$ '000 | Actual 2009<br>Full Year<br>NZ\$ '000 |
| 1,693                                  | 1,211                                  | 2,836                                 |

UNAUDITED

AUDITED Actual 2009 **Full Year** 

Salaries and other short-term benefits

The New Zealand Racing Board considers key management personnel as the Board members, the Chief Executive Officer and the other members of the Senior Executive Committee.

### 12. Related Parties (continued)

### Transactions with entities in which key personnel have an interest

Certain key personnel have interests in entities with which the New Zealand Racing Board has transactions in the normal course of business. A number of the key personnel of the New Zealand Racing Board are directors of other organisations with which the New Zealand Racing Board transacts. Any transactions undertaken with these organisations have been entered into on an arm's length commercial basis.

Outlined below are some of the more significant transactions with related parties:

|   |  | UNAUDITED                              |  | AUDITED                               |  |
|---|--|--|--|---------------------------------------|--|
| Transactions  |  | Actual 2010<br>Six Months<br>NZ\$ '000 | Actual 2009<br>Six Months<br>NZ\$ '000 | Actual 2009<br>Full Year<br>NZ\$ '000 |  |
| ENTITY AND RELATIONSHIP   | TRANSACTION  | NZ\$ 000                               | NZ\$ 000                               | NZ\$ 000                              |  |
| ENTITY AND RELATIONSHIP   | TRANSACTION  |  |  |                                       |  |
| Gadol Corporation Ltd   | Rental and associated<br>payments for a TAB outlet | 57                                     | 74                                     | 142                                   |  |
| Michael Stiassny, Chairman of the New Zealand Racing Board, is a director and shareholder of Gadol Corporation Ltd.   | property lease                                     |  |  |                                       |  |
| NZ Equine Industry Training Organisation Inc  | Funding  | 90                                     | 90                                     | 90                                    |  |
| Graeme Hansen* and Bill Colgan, in their capacity as executives of the New Zealand Racing Board, were on the Board of the NZ Equine Industry Training Organisation Inc.               |  |  |  |                                       |  |
| The New Zealand Racing Board provides   | Accountancy services                               | (10)                                   |  | (10)                                  |  |
| accountancy and human resources services to   | Human resources                                    | (50)                                   | -                                      |                                       |  |
| the NZ Equine Industry Training Organisation Inc.   | Rental   | (2)                                    | -                                      | - 4                                   |  |
| Massey University Partnership for Excellence  | Funding  | 135                                    | 140                                    | 269                                   |  |
| Graeme Hansen* and Bill Colgan, in their capacity as executives of the New Zealand Racing Board, were trustees on the Equine Trust, which administers the Partnership for Excellence. |  |  |  |                                       |  |

<sup>\*</sup> Graeme Hansen resigned from the New Zealand Racing Board on 31 July 2009.

# Balances outstanding

|  |                        | Actual 2010 Six Months NZ\$ '000 | Six Months Six Months |      |
|--|------------------------|----------------------------------|-----------------------|------|
| ENTITY                                       | TRANSACTION            |                                  |                       |      |
| Gadol Corporation Ltd                        | Rental/costs TAB lease | -                                |                       |      |
| NZ Equine Industry Training Organisation Inc | Funding                | ÷                                |                       | 85   |
|  | Accountancy services   | -                                | -                     | (10) |
|  | Human resources        | 7.4                              | 7                     |      |
|  | Rental                 |                                  |                       |      |
| Massey University Partnership for Excellence | Funding                | 1                                |                       |      |
|  |                        |                                  |                       |      |

## 13. Nature of Reserves

#### General Reserve

The General Reserve accommodates appropriations of retained earnings for general purposes rather than for a specific item of future loss or expense.

| 14. | Funding | to | the | Racing | Industry | , |
|-----|---------|----|-----|--------|----------|---|
|     |         |    |     |        |          |   |

| 14. Funding to the Racing industry  | Actual 2010<br>Six Months<br>NZ\$ '000 | UNAUDITED<br>Budget 2010<br>Six Months<br>NZ\$ '000 | Actual 2009<br>Six Months<br>NZ\$ '000 | AUDITED<br>Actual 2009<br>Full Year<br>NZ\$ '000 |
|---|--|---|--|--|
| (a) Funding Generated by the New Zealand Racing Board                       |  |   |  |  |
| Betting Turnover (including GST)  | 830,706                                | 797,906   | 798,786                                | 1,513,459  |
| Dividends & Betting Deductions (including GST)                              | (707,630)                              | (678,257)   | (677,356)                              | (1,284,097)                                      |
| Interest & Other Income (excluding GST)                                     | 18,630                                 | 17,101  | 18,715                                 | 34,461   |
| Operating & Selling Expenses (excluding GST)                                | (70,771)                               | (69,154)  | (73,105)                               | (144,731)  |
| NET RETURN BEFORE INDUSTRY EXPENDITURE AND DISTRIBUTIONS (excluding GST)    | 70,935                                 | 67,596  | 67,040                                 | 119,092  |
| (b) On-Course and Other Projects Funded by the New Zeala On-Course Projects | and Racing Board f                     | rom Net Return                                      |  |  |
| Customer Research Studies*  | 135                                    | 130   | 163                                    | 207  |
| Destination Summer Holiday Racing*  | 318                                    | 250   | 229                                    | 497  |
| On-Course Big Screens*  | 212                                    | 226   | 521                                    | 942  |
| Christmas at the Races*   | 282                                    | 300   | 312                                    | 352  |
| Other On-Course Projects  | 306                                    | (16)  | 102                                    | 274  |
| Other Projects and Costs  |  |   |  |  |
| Club Loan Fair Value Adjustments  | (136)                                  | 4.  | 225                                    | 785  |
| Equine Influenza  | 8                                      |   | 159                                    | 164  |
| Industry Careers Development  | 12                                     | 12  | 58                                     | 67   |
| Supply Chain Wastage  |  | -   |  | 26   |
| Synthetic Track Development   | 82                                     | - 0   |  | 402  |
| Track Feasibility Studies   | (2)                                    | 21  |  | 21   |
| Other Industry Projects   | -                                      | - V   | 13                                     |  |
| TOTAL ON-COURSE & OTHER PROJECTS FUNDED FROM<br>NET RETURN                  | 1,205                                  | 890   | 1,782                                  | 3,737  |
| (c) Project Funding Applied by the New Zealand Racing Bo                    | ard From Reserves                      |   |  |  |
|   |  |   |  |  |
| TOTAL PROJECT FUNDING APPLIED FROM RESERVES                                 |  |   | -                                      |  |

# 14. Funding to the Racing Industry (continued)

| 14. Funding to the Racing Industry (continued)                          |              | UNAUDITED                              |   |  |  |
|---|--------------|--|---|--|--|
|   |              | Actual 2010<br>Six Months<br>NZ\$ '000 | Budget 2010<br>Six Months<br>NZ\$ '000  | Actual 2009<br>Six Months<br>NZ\$ '000 | AUDITED<br>Actual 2009<br>Full Year<br>NZ\$ '000 |
| (d) Funding Applied by the New Zealand Racing                           | g Board from | Surplus Available                      | for Distribution a                      | and from Reserves                      |  |
| Distributions to the Racing Industry                                    |              |  |   |  |  |
| Fixed Code Funding  |              | 43,462                                 | 43,462                                  | 46,254                                 | 84,261   |
| Domestic Market Share Code Funding - Interim                            |              | 806                                    | 2,419                                   | 9,520                                  | 21,430   |
| Domestic Market Share Code Funding - Final                              |              | 2                                      |   |  | 4,000  |
| TOTAL CODE DISTRIBUTIONS  |              | 44,268                                 | 45,881                                  | 55,774                                 | 109,691  |
| Variable Code Funding   |              |  |   |  |  |
| Fixed Odds Betting Product Payment                                      |              | 2,179                                  | 2,007                                   | 1,852                                  | 3,476  |
| Industry Interest Paid on Code Liability Balances                       |              | 73                                     | 4                                       | 230                                    | 284  |
| Export Commissions Paid   |              | 5,769                                  | 5,275                                   | 5,297                                  | 9,732  |
| On-Course Commission Payments   |              | 7,213                                  | 6,507                                   | 7,625                                  | 12,241   |
| TOTAL VARIABLE CODE FUNDING   |              | 15,234                                 | 13,789                                  | 15,004                                 | 25,733   |
| Research and Integrity Funding  |              |  |   |  |  |
| Racing Laboratory Services  |              | 435                                    | 462                                     | 371                                    | 901  |
| Racing Services Rebates   |              | 29                                     | 12                                      | 29                                     | 58   |
| Research, Training and Education  |              | 61                                     | 175                                     | 70                                     | 392  |
| Other Industry Expenses   |              | 970                                    | 983                                     | 372                                    | 735  |
| TOTAL RESEARCH AND INTEGRITY FUNDING                                    |              | 1,495                                  | 1,620                                   | 842                                    | 2,086  |
| TOTAL FUNDING   |              | 60,997                                 | 61,290                                  | 71,620                                 | 137,510  |
| Funded from:  |              |  |   |  |  |
| Surplus available for distribution                                      |              | 60,997                                 | 61,290                                  | 65,258                                 | 115,355  |
| General reserve   | 13           | -                                      |   | 6,362                                  | 22,155   |
| Total funding   |              | 60,997                                 | 61,290                                  | 71,620                                 | 137,510  |
| (e) Total Funding Applied   |              |  |   |  |  |
| Total on-course and industry projects                                   | 14(c)        | 1,205                                  | 890                                     | 1,782                                  | 3,737  |
| Total funding from surplus available for distribution and from reserves | 14(d)        | 60,997                                 | 61,290                                  | 71,620                                 | 137,510  |
| TOTAL FUNDING APPLIED   |              | 62,202                                 | 62,180                                  | 73,402                                 | 141,247  |
|   |              |  | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |  |  |